# The Digital Transformation (DT) Lens

A simple three-phase analytic lens that both tests and creates a critical pathway for framing, enabling and delivering digital transformation. The Digital Transformation (DT) lens provides assessment across nine integrated areas to determine an organisation's readiness to embark on a technological transformation programme.

"When digital transformation is done right, it's like a caterpillar turning into a butterfly, but when done wrong, all you have is a really fast caterpillar." George Westerman, MIT Sloan Initiative on the Digital Economy These nine elements of the DT lens need to be regarded as integrated parts of the whole and there is an interdependence between them. The lens provides a holistic view (not just about the technical aspects) and recognises that any change is much more about the people.

# **Digital Aptitude**



## Why should you use it?

NALYTICS DASHBOARD

Leaders navigate a dynamic, ever-changing world where priorities evolve continually. The danger lies in treating Digital Transformation (DT) solely as a technical project. This misconception often results in deficiencies going unnoticed until it's too late. Instead of pre-emptively addressing these issues, organizations incur additional costs and delays, playing catch-up rather than staying ahead of the transformation process.

Tensense.ai



### What is missing if you don't use it?

Not using it means hoping, not planning, for success. Change is uncertain. Be well-prepared with a clear understanding for a successful transformation.



### How easy is it to use?

Very! It's designed to extract data from a complex situation in a simple manner, quickly. Tensense's approach uses 27 carefully selected clues that can be answered in less than 3 minutes.